

# **1pm plc**

**(“1pm” or the “Company”)**

## **INTERIM CONSOLIDATED RESULTS FOR THE 6 MONTHS ENDED 30 NOVEMBER 2008**

The Board of 1pm, the AIM quoted independent provider of asset finance facilities to the SME sector, announces today its unaudited interim results for the 6 month period to 30 November 2008. The interims demonstrate portfolio growth and like for like increased turnover and banking facilities.

### **HIGHLIGHTS**

- New business written exceeded £2.9 million (206% increase on period to 30 November 2007)
- Gross receivables of ££7.2 million (125% increase on period to 30 November 2007)
- Turnover of £675,000 (71% increase on period to 30 November 2007)

### **ENQUIRIES TO:**

#### **1pm plc**

Mike Johnson

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#### **SVS Securities plc**

Ian Callaway

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#### **Blomfield Corporate Finance Limited**

Emily Morgan

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## **CHAIRMAN'S STATEMENT**

### **Fundraising**

The Company completed a successful fundraising in August 2008 of £656,000 (before costs). This has attributed to the Company's increase in net assets which as at 30 November 2008 was £2.1 million (£1.5 million as at 30 November 2007). In conjunction with the successful fundraising the Company has continued to negotiate increased funding from a range of banks and block discounters and as at 30 November 2008 had £5 million of funding lines in place (£2 million as at 30 November 2007)

With a number of previous funding providers in the asset finance market currently reassessing their operations in the light of prevailing market conditions 1pm has written more asset finance business in 2008 than in any previous year, thus helping more companies expand their asset base and protect their capital position.

### **Operating Performance**

The last six months have seen the Company accelerate the momentum from the previous year, during which time we have achieved substantial portfolio growth. This has created a solid base from which we intend to grow the business to the next level.

The Company is well placed to move forward. The success of the fundraising in August 2008 clearly demonstrates the level of confidence that new and existing shareholders have in the Board, enabling us to develop the business within its designated niche.

The Board's focus remains on the lease broker network and as such we continue to receive an increasing number of proposals that fit our specialist niche which we are converting into "Customers on the books". This has led to a record monthly volume in September 2008 which was eclipsed in October 2008 when we financed over £600,000 of equipment for our customers.

I am therefore pleased to report that the 6 months to 30 November 2008 has been a period of growth and development for the core function of the Company.

The Company continue to be cautious and exercise extreme prudence in our credit approval process by not only carefully applying our strict underwriting criteria but also by monitoring business sectors to ensure we are not over exposed to any one particular area or asset.

Whilst it should be noted that the Company posted a small loss of £3,000 for the period to 30 November 2008 (compared to a profit of £24,000 for the period to 30 November 2007) we were ahead of management expectations, thus enhancing our base from which we intend to develop the business to the next level by 31 May 2009. However, the operating profit before provisions and taxation was £46,000 for the period to 30 November 2008 compared to an operating loss of £12,000 in the 2007 equivalent period.

### **Enhanced Operations**

Aside from moving offices to create greater room for expansion, the Company upgraded its unique and bespoke CRM system thus allowing access to a greater level of concise management information fundamental to the growth of any financial services company and an inherent element of our robust portfolio management philosophy.

We eagerly look forward to the future and to reporting our full year results with confidence.

**M I Johnson**  
**Chairman – 1pm plc**

## **Introduction**

We have been instructed by the company to review the financial information set out on pages 4 to 8 and we have read the other information contained in the interim report and considered whether it contains any apparent misstatements or material inconsistencies with the financial information.

## **Directors' responsibilities**

The interim report, including the financial information contained therein, is the responsibility of, and has been approved by the directors. The directors are responsible for preparing the half-yearly financial report in accordance with the rules of the London Stock Exchange for companies trading securities on AIM, a market operated by the London Stock Exchange plc. The Disclosure and Transparency Rules require that the accounting policies and presentation applied to the half yearly figures must be consistent with those applied in the latest published annual accounts except where the accounting policies and presentation are to be changed in the subsequent annual financial statements, in which case the new accounting policies and presentation should be followed, and the change and the reasons for the changes should be disclosed in the half yearly financial report. The condensed set of financial statements included in this half yearly financial report has been prepared in accordance with International Accounting Standard 34, "Interim Financial Reporting".

## **Our responsibility**

Our responsibility is to express a conclusion on the condensed set of financial statements in the half yearly financial report based on our review.

## **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements (UK and Ireland) 2410. "Review of Interim Financial Information performed by the Independent Auditor of the Entity," issued by the Auditing Practices Board for use in the United Kingdom. A review consists principally of making enquiries of group management and applying analytical and other review procedures to the financial information. A review excludes audit procedures such as tests of controls and verification of assets, liabilities and transactions. It is substantially less in scope than an audit performed in accordance with Auditing Standards and therefore provides a lower level of assurance than an audit. Accordingly we do not express an audit opinion on the financial information.

## **Review conclusion**

On the basis of our review, nothing has come to our attention that causes us to believe that the condensed set of financial statements in the half yearly financial report for the six months ended 30 November 2008 is not prepared, in all material respects, in accordance with International Accounting Standard 34.

**Moore Stephens**  
Registered Auditors  
Chartered Accountants  
30 Gay Street  
Bath BA1 2PA

**1pm plc**  
**CONSOLIDATED INTERIM INCOME STATEMENT**  
for the six months to 30 November 2008

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	Independently Reviewed 6 months to 30 November 2008	Independently Reviewed 6 months to 30 November 2007	Audited 12 months to 31 May 2008
<i>Note</i>	£	£	£
<b>REVENUE</b>	675,330	395,708	848,477
Cost of sales	<u>(370,487)</u>	<u>(145,668)</u>	<u>(291,933)</u>
<b>GROSS PROFIT</b>	304,843	250,040	556,544
Administrative expenses	<u>(300,252)</u>	<u>(222,269)</u>	<u>(470,483)</u>
<b>OPERATING PROFIT/(LOSS)</b>	4,591	27,771	86,061
Finance income	-	794	2,602
Finance expense	<u>(7,695)</u>	<u>(4,710)</u>	<u>(8,795)</u>
<b>PROFIT / (LOSS) BEFORE TAXATION</b>	(3,104)	23,855	79,868
Tax expense	<u>-</u>	<u>-</u>	<u>-</u>
<b>PROFIT / (LOSS) ON AFTER TAXATION</b>	<u>(3,104)</u>	<u>23,855</u>	<u>79,868</u>
Attributable to equity holders of the company	<u>(3,104)</u>	<u>23,855</u>	<u>79,868</u>
Profit per share attributable to the equity holders of the company during the period			
- basic and diluted	4 <u>(0.0000049p)</u>	<u>0.00017p</u>	<u>0.0248p</u>

All of the above amounts are in respect of continuing operations.

1pm plc  
CONSOLIDATED INTERIM BALANCE SHEET  
as at 30 November 2008

	Independently Reviewed 30 November 2008	Independently Reviewed 30 November 2007	Audited 31 May 2008
	£	£	£
<b>NON CURRENT ASSETS</b>			
Property, plant and equipment	<u>67,913</u>	<u>44,348</u>	<u>66,091</u>
<b>CURRENT ASSETS</b>			
Cash at bank and in hand	12,769	169,084	25,097
Trade and other debtors	<u>6,697,185</u>	<u>3,162,792</u>	<u>4,559,142</u>
	<u>6,709,954</u>	<u>3,331,876</u>	<u>4,584,239</u>
<b>TOTAL ASSETS</b>	<u><u>6,777,867</u></u>	<u><u>3,376,224</u></u>	<u><u>4,650,330</u></u>
<b>EQUITY</b>			
<b>Capital and Reserves attributable to equity holders of the company</b>			
Called up share capital	522,573	298,773	298,773
Share premium account	1,674,885	1,305,190	1,303,112
Merger reserves	-	-	-
Retained earnings	<u>(63,706)</u>	<u>(116,614)</u>	<u>(60,601)</u>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u><u>2,133,752</u></u>	<u><u>1,487,349</u></u>	<u><u>1,541,284</u></u>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
<b>CREDITORS: Amounts falling due within one year</b>	2,264,108	1,285,229	1,664,440
<b>LIABILITIES DUE AFTER MORE THAN ONE YEAR</b>			
<b>CREDITORS: Amounts falling due after more than one year</b>	2,380,007	603,646	1,444,606
<b>PROVISION FOR LIABILITIES: deferred taxation</b>	<u>-</u>	<u>-</u>	<u>-</u>
<b>TOTAL LIABILITIES</b>	<u><u>4,644,115</u></u>	<u><u>1,888,875</u></u>	<u><u>3,109,046</u></u>
<b>TOTAL EQUITY AND LIABILITIES</b>	<u><u>6,777,867</u></u>	<u><u>3,376,224</u></u>	<u><u>4,650,330</u></u>

# lpm plc

## CONSOLIDATED INTERIM CASH FLOW STATEMENT

for the six months to 30 November 2008

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	Independently Reviewed 6 months to 30 November 2008	Independently Reviewed 6 months to 30 November 2007	Audited 12 months to 31 May 2008
	£	£	£
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Consumed by operations	(429,314)	(359,042)	(808,756)
Taxation	<u>-</u>	<u>-</u>	<u>(19,464)</u>
	(429,314)	(359,042)	(828,220)
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Finance income		794	2,602
Finance expense	(7,695)	(4,710)	(8,795)
Purchase of property, plant and equipment	<u>(15,360)</u>	<u>-</u>	<u>(42,948)</u>
	(23,055)	(3,916)	(49,141)
<b>CASH FLOWS FROM FINANCING</b>			
Issue of shares net of costs	<u>595,574</u>	<u>632,669</u>	<u>630,591</u>
	<u>595,574</u>	<u>632,669</u>	<u>630,591</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	(143,205)	269,711	(246,770)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	<u>(347,397)</u>	<u>(100,627)</u>	<u>(100,627)</u>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	<u>(490,602)</u>	<u>169,084</u>	<u>(347,397)</u>

## CHANGES IN SHAREHOLDERS EQUITY

	Share Capital	Share Premium	Merger Reserve	Retained Earnings	Total Equity
Balance at 31 May 2008	298,773	1,303,112	-	(60,601)	1,541,284
Loss for the period	-	-	-	(3,104)	(3,104)
Movement in share capital	223,801	371,773	-	-	595,574
Other movements	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Balance at 30 November 2008	<u>522,574</u>	<u>1,674,885</u>	<u>-</u>	<u>(63,705)</u>	<u>2,133,754</u>
Balance at 30 November 2007	298,773	1,303,112	-	(116,614)	1,485,271
Profit for the period	<u>-</u>	<u>-</u>	<u>-</u>	<u>56,013</u>	<u>56,013</u>
Balance at 31 May 2008	<u>298,773</u>	<u>1,303,112</u>	<u>-</u>	<u>(60,601)</u>	<u>1,541,284</u>

## 1 ACCOUNTING POLICIES

The significant accounting policies, which have been consistently applied in preparing the financial statements are as follows:

### BASIS OF PREPARATION

The financial information set out in the interim report does not constitute statutory accounts as defined in section 240 of the Companies Act 1985. The Group's statutory financial statements for the year ended 31 May 2008 prepared under International Financial Reporting Standards, have been filed with the Registrar of Companies. The auditor's report on those financial statements was unqualified and did not contain a statement under Section 237(2) of the Companies Act 1985.

These interim financial statements have been prepared under the historical cost convention.

These interim financial statements have been prepared in accordance with the accounting policies set out in the most recently available public information, which are based on the recognition and measurement principles of IFRS in issue as adopted by the European Union (EU) and are effective at 31 May 2008 or are expected to be adopted and effective at 31 May 2008. The financial information for the six months ended 30 November 2008 and the six month period 30 November 2007 are unaudited and do not constitute the groups statutory financial statements for these periods. The accounting policies have been applied consistently throughout the Group for the purposes of preparation of these interim financial statements.

### BASIS OF CONSOLIDATION

The financial statements consolidate the results, cash flows and assets and liabilities of the company and its wholly owned subsidiary undertaking, 1pm (UK) Ltd.

## 2 TAXATION

Taxation charged for the period ended 30 November 2008 is calculated by applying the directors' best estimate of the annual tax rate to the result for the period.

## 3 SHARE CAPITAL

As at 30 November 2008, the company had an authorised share capital of 766,462,229 ordinary shares of £0.0006818p each, of which 766,462,229 had been issued and were fully paid.

## 4 EARNINGS PER ORDINARY SHARE

The earnings per ordinary share has been calculated using the profit for the period and the weighted average number of ordinary shares in issue during the period as follows:

	Six months to 30 November 2008
	£
Profit/(loss) for the period after taxation	<u>(3,104)</u>
	Number
Basic weighted average of ordinary shares of 1p each	<u>631,933,541</u>
	pps
Basic earnings (pence per share)	<u>(0.0000049)</u>

The basic earnings per share is calculated on the weighted average number of shares in issue during the period.

## 5 COPIES OF THE INTERIM REPORT

Copies of the interim report will be sent to shareholders and are available from the company secretary at the company's registered office: 27 Gay Street, Bath, BA1 2PD.